DANIEL CHEUNG Special Advisor Hong Kong Exhibition & Convention Industry Association



Greater Bay Area MICE Forum
Macao 5 December 2019

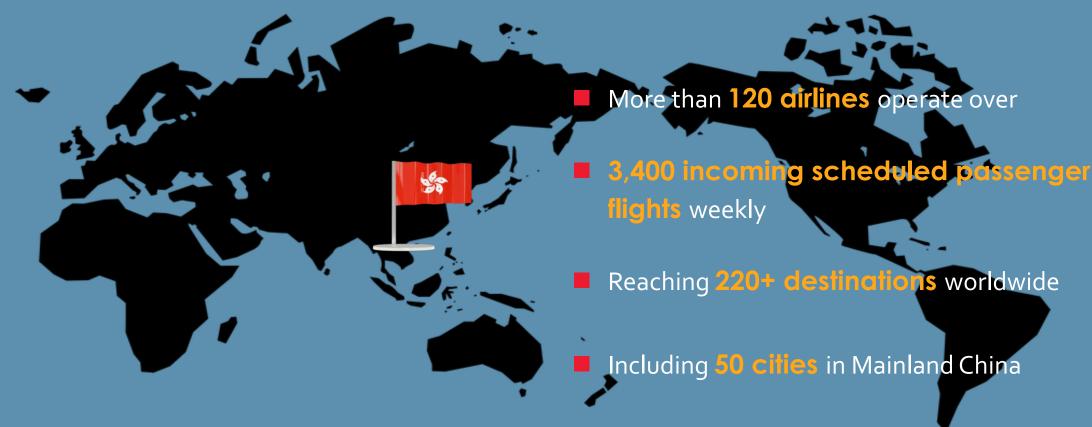


NEW UNRIVALLED CORE





HEART OF ASIA





SUPER CONNECTOR





WORLD CLASS EXHIBITION VENUES



91,500 sqm rentable space

70,000 sqm rentable space



WHERE THE WORLD MEETS





WHERE THE WORLD MEETS

- 3 of World's largest trade fairs
- World's largest jewellery fair
 September Hong Kong Jewellery
 & Gem Fair
- World's largest timepiece event
 Hong Kong Watch & Clock Fair
- World's largest gift fair
 Hong Kong Gifts & Premium Fair

of Asia's largest trade fairs

- Asia's largest toy fair
 Hong Kong Toys & Games Fair
- Asia's largest houseware fair Hong Kong Houseware Fair
- Asia's largest beauty fair Cosmoprof Asiα
- Asia's largest wine & spirits exhibition
 Vinexpo Hong Kong
- Asia's largest entertainment market Hong Kong International Film & TV Market
- Asia's largest licensing show Hong Kong International Licensing Show



IDEAL TRADE PLATFORM

Among 138 exhibitions, 88 "trade" and "trade & consumer"

69,000 Exhibiting companies 2.3 million visitors



TRADE FAIR CAPITAL OF ASIA

	No. of trade fairs identified	Estimated annualised revenues (US\$)	Average revenue per fair (US\$)
China	730	2,360,698,000	3,233,833
Japan	305	1,045,089,750	3,426,524
Hong Kong	84	391,742,250	4,663,598
Korea	165	324,911,250	1,969,159
Australia	200	316,436,250	1,582,181
India	229	294,337,750	1,285,318
Thailand	104	232,710,000	2,237,596
Taiwan	140	212,218,250	1,515,845
Singapore	85	183,949,000	2,164,106
Malaysia	87	143,949,000	1,654,586
Indonesia	72	74,937,500	1,040,799
Vietnam	69	65,789,250	953,467
Macau	27	55,438,500	2,053,278
Philippines	57	35,788,750	627,873
Myanmar	30	28,216,750	940,558
Pakistan	28	26,185,750	935,205
Cambodia	12	7,334,250	611,188
Total	2,424	5,799,732,250	2,392,629

Highest average revenue per fair in Asia

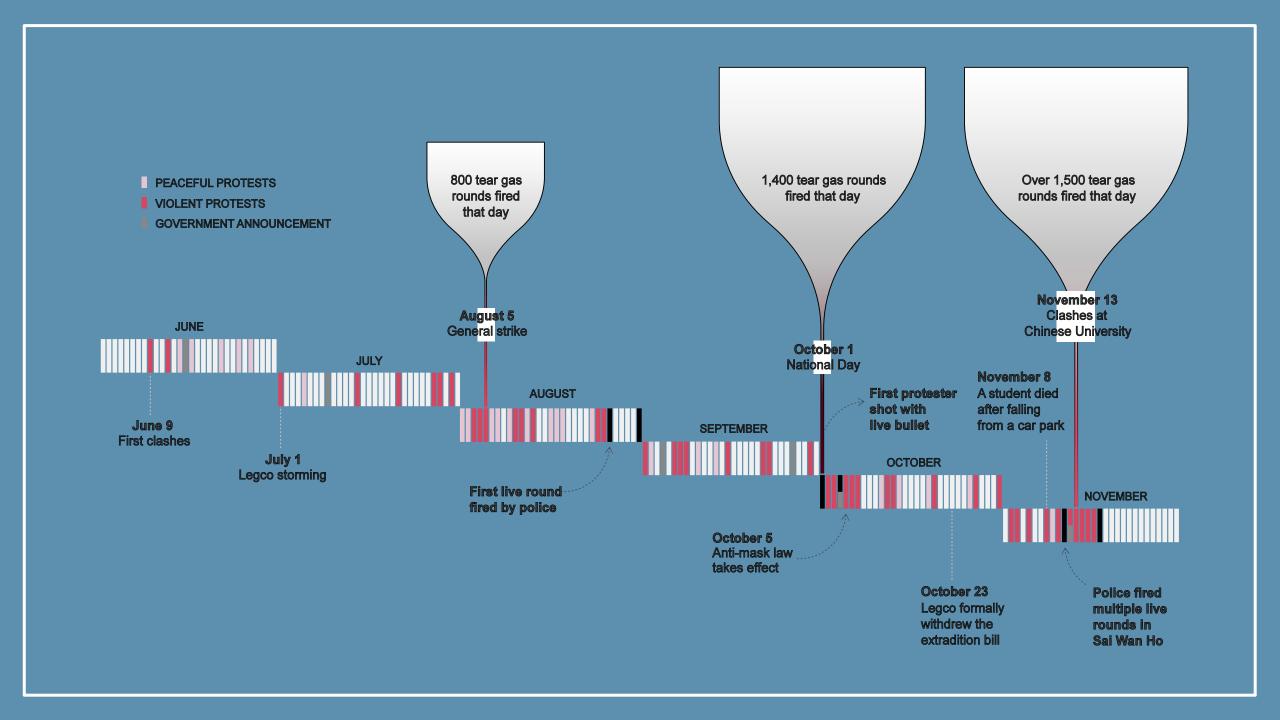
Source: The Trade Fair Industry in Asia Report by UFI/BSG





PROTEST





CANCELLED / POSTPONED EVENTS

Event	Organizer	Cancelled / Postponed	Original date
Chinese New Year Parade	Hong Kong Tourism Board	Cancelled	25 January 2020
Disney New Year's Eve Countdown Party!	Disneyland Resorts	Cancelled	31 December 2019
	,		
Eason Chan Fear and Dreams Concert	ESL Limited	Cancelled	g December 2019 – 1 January 2020
2019/20			
Everbright Sun Hung Kai Hong Kong	Hong Kong Squash Association	Postponed (Date TBC)	2 – 8 December 2019
Squash Open 2019			
2019 SHKP Vertical Run for Charity - Race	Sun Hung Kai Properties	Cancelled	1 December 2019
to Hong Kong ICC			
Hong Kong Golf Open	Hong Kong Golf Association	Postponed to early 2020 (TBC)	28 November 2019 - 1 December 2019
SADS Charity Walk	SADS HK Foundation	Cancelled	24 November 2019
Run for Every Child 2019	UNICEF	Cancelled	24 November 2019
Clockenflap 2019	Clockenflap	Cancelled	22 – 24 November 2019
Swire Symphony Under The Stars	Hong Kong Philharmonic Orchestra	Postponed (Date TBC)	16 November 2019
Pixar Pals Night Run Party	Disneyland Resorts	Cancelled	2 November 2019
Wine and Dine Festival 2019	Hong Kong Tourism Board	Cancelled	31 October – 3 November 2019
Ocean Park Halloween Fest	Ocean Park	Cancelled	31 October 2019
New World Harbour Race 2019	The Hong Kong Amateur Swimming Association	Cancelled	27 October 2019
Taiwanese singer Cheer Chen's concert	Unusual Productions	Cancelled	26 – 27 October 2019
Marco Polo German Bierfest	Marco Polo Hongkong Hotel	Cancelled	17 – 27 October 2019
	<u>.</u>		
Sun Hung Kai Properties Hong Kong Cyclothon	Hong Kong Tourism Board	Cancelled	11 October 2019
	Hann Kann Tannia Association	Cancelled	Ortohouses
2019 Hong Kong Tennis Open	Hong Kong Tennis Association	Cancelled	5 – 13 October 2019
Prudential HK Women's Tennis Open	Prudential	Cancelled	October
Trouentiarrik Women's Tennis Open	riodentiai	Caricelled	October
HK Formula E Race		Cancelled	1 March 2020
National Day Fireworks	Home Affairs Bureau	Cancelled	1 October 2019
Seafood Show	Diversified	Cancelled	3-5 September 2019
Got7 2019 World Lour 'Keep Spinning' in	Kolemodel Entertainment Group	Postponed (Date TBC)	31 August – 1 September 2019
Hong Kong			
Richard Clayderman 2019 Asia Tour	KK Live	Cancelled	31 July 2019
Customs Headquarters Building Open Day	Customs and Excise Department	Postponed (Date TBC)	22 – 23 June 2019
Hong Kong Dragon Boat Carnival	Hong Kong Tourism Board	Cancelled	14 – 16 June 2019



CONFIDENCE



FULL OF BUYERS AND DEAL-MAKING



Both HKCEC and AWE are fully operational and accessible

All events held at HKCEC and AWE were smooth without interruption

64 exhibitions successfully held from 1 June to 30 November 2019

Only one small exhibition has been cancelled



NEW

OPPORTUNITIES





NEW BUSINESS POTENTIALS GREATER BAY AREA



POPULATION

71 million > UK, Italy, South Africa

COMMUTE RADIUS 3 hours

GDP

US\$1.6 trillion (12% of China's GDP)

> Indonesia, Netherlands, Turkey

LAND AREA

56,000 s.km

> Ireland, Lativia, West Virginia (US)

- Comprises Hong Kong, Macao and 9 Guangdong cities
- 3-hour commute radius with great connectivity
- Offers tremendous opportunities to the global community, in particular business, professionals and investors

Source: CBRE Research



NEW MEGA INFRASTRUCTURES ACCESS TO GREATER BAY AREA



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- 42 km long
- World's largest bridge-cum-tunnel sea crossing
- ↓ travelling time between Pearl River
 Delta West
- HK \(\neq\) Macao: from 1 hr to 40 mins.
- HK ≈ Zhuhai: from 4 hrs to 45 mins.





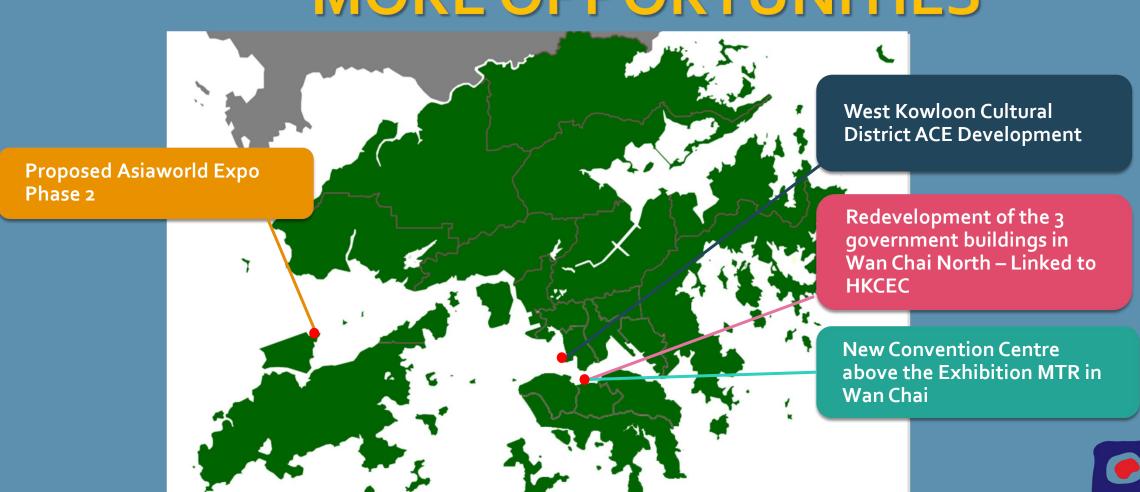
Guangzhou-Shenzhen-Hong Kong Express Rail Link

- A direct and efficient gateway from major Mainland cities to HKG
- Connects HK to the over 25,000 km national high speed rail network
- Direct link to 44 Mainland cities
- Guangzhou HK: 48 mins
- Shenzhen North ≥ HK: 18 mins.



NEW SPACE FOR

MORE OPPORTUNITIES









West Kowloon Cultural District ACE Development

WKCDA is inviting interested parties to submit an Expression of Interest (EOI) in tendering







(Proposed) AsiaWorld-Expo Phase II







ThankYou

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